

Product Change Notification

New Product Launch - Next Generation 3M[™] Hot Melt Applicators

September 1, 2022

Dear Valued Adhesive Customer:

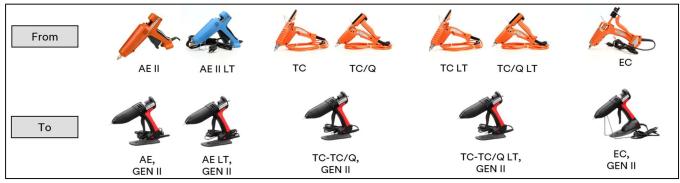
We are redesigning several models of the 3M[™] Hot Melt Applicators to provide you with more updated features. Over the next few months, we are discontinuing the existing AE, TC, TC/Q (regular and low-temperature models) and EC applicator models. *Our new models will continue to dispense 3M[™] Hot Melt adhesives sticks whose shapes and dimensions remain the same.*

Our 3M[™] Hot Melt Applicator Pneumatic PG II models are not part of the design changes and will not be impacted by the transition.

The list of the 3M[™] Hot Melt Applicator models that are included in this transition are:

Product Discontinuation					New Product Information			
Model	3M Stock #	Legacy Stock #	UPC	Description	3M Stock #	Legacy Stock #	UPC	Description
AE	7010366577	62979699030	00051115645334	3M™ Hot Melt Applicator AE II, 1/case	7100278995	62979699311	00068060002167	3M™ Hot Melt Applicator AE, GEN II,
	7000046651	62979699303	00021200965944	3M™ Hot Melt Applicator AE II, 5/case				1/case
	7000121607	62979999307	00051115255670	3M™ Hot Melt Applicator AE II LT, 5/case	7100278635	62979999315	00068060002143	3M™ Hot Melt Applicator AE LT, GEN I, 1/case
TC & TC/Q	7000000961	62999099351	00021200822445	3M™ Hot Melt Applicator TC, 1/case	7100278633	62999099393	00068060001474	3M™ Hot Melt Applicator TC/TC-Q, GEN II, 1/case
	7000046680	62999099500	00021200894459	3M [™] Hot Melt Applicator TC with Quadrack Converter & Palm Trigger, 1/case				
	7000121597	62928199306	00021200822452	3M™ Hot Melt Applicator LT, 1/case	7100278634	62999099401	00068060001481	3M™ Hot Melt Applicator TC/TC-Q LT, GEN II, 1/case
	7000046639	62928199504	00021200894473	3M™ Hot Melt Applicator LT with Quadrack Converter & Palm Trigger, 1/case				
EC	7000121601	62968099309	00021200895197	3M™ Hot Melt Applicator EC, 1/case	7100279263	62968099382	0006806001443	3M™ Hot Melt Applicator EC, GEN II, 1/case

For additional clarity, this visual outlines the transitions of the 3M™ Hot Melt Applicator models from the table above.



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We are excited to share some of the new features of the 3M™ Hot Melt Applicators - GEN II, these include:

- Improved ergonomic design with soft-grip handle and lighter weight
- Narrower profile for better nozzle visibility to help with accuracy
- Adjustable trigger to suit different hand sizes
- Integrated removeable base
- TC and TC/Q models have been combined into one model and can utilize both adhesive stick styles
- 12-month manufacturers warranty

We will be introducing the new models over the next several months. We anticipate the transition will begin with the 3M[™] Hot Melt Aplicator TC/TC-Q GEN II around September-October, the 3M[™] Hot Melt Applicator EC-GEN II is anticipated in the fall timeframe, and finally the 3M[™] Hot Melt Applicator AE GEN II models in early 2023.

We will phase out of the legacy 3M[™] Hot Melt Applicators and will likely be unable to fill all open orders. As we deplete inventory we will cancel any remaining open orders. We recommend that new orders be placed for these new 3M[™] Hot Melt Adhesive GEN II applicators. Please refer to your net price on bCom as products start transitioning.

If you have any questions or need more information, please contact your local 3M Adhesives Sales Representative or our 3M Help Line at 1-888-3M-HELPS (1-888-364-3577).

Sincerely,

Lori Cherry Global Portfolio Leader Wendy Lo-Wilson United States Portfolio Manager