

Product Part number change Notification		Date December 1, 2017
Product	Antenna-Bulk Packs	

Reason for Change

<input type="checkbox"/> Technical Requirement	<input checked="" type="checkbox"/> Product Transition
<input type="checkbox"/> Customer Requirement	<input type="checkbox"/> Product Discontinuation
<input type="checkbox"/> Quality Improvement	<input type="checkbox"/> Product Enhancement
	<input type="checkbox"/> Other (Brand Change)

Description of change	General optimization of SKU numbers and elimination of bulk pack pricing- Selected SKUs only. There are several SKU's that have multiple part numbers for the same item due to packing configuration. With the implementation of minimum order quantities, there will be one SKU packed in bulk/Tray packaging. Pricing will be changed on the price list to reflect unit pricing only in order to eliminate confusion caused by bulk pricing.
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Affected Part Numbers	See Appendix
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Timing of Change	Effectivity dates-See Appendix
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Replacement Product	See Appendix and Digi price list to review replacement items which are the exact same product.
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Technology Introduction	2000
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Last Time Buy	Not applicable
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Quality Issues	None
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Notes	Example: Customer previously ordered 1- DC-ANT-24DP-50 which was a bulk pack of 50 units with a bulk price (Unit X 50). After 12/1/17, customer would order minimum order quantity of 50 - DC-ANT-24DP which will be packaged in bulk with unit price (Unit). Charged price would be unit price times 50.			
	Current			
	Quantity ordered	Part number	List Price (example)	Total invoice
	1	DC-ANT-24DP-50	\$100	\$100
	Future			
Quantity ordered	Part number	List Price (example)	Total invoice	
50	DC-ANT-24DP	\$2	\$100	

Authorization	Jim Pause, Product Manager, Digi International
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Appendix

Obsolete Item Number	Description	Replacement Item Number	Description	Effective date
DC-ANT-24DP-50	Dipole Antenna (50)	DC-ANT-24DP	Dipole Antenna	12/4/2017
DC-ANT-24DT-50	Desktop Antenna (50)	DC-ANT-24DT	Desktop Antenna	12/4/2017
DC-ANT-E-24DP-25	Dipole Antenna Ext Cord (25)	DC-ANT-E-24DP	Dipole Antenna Extension Cord	12/4/2017
DC-ANT-E-24DP-50	Dipole Antenna Ext Cord (50)	DC-ANT-E-24DP	Dipole Antenna Extension Cord	12/4/2017
DG-ANT-20DP-BG-B	2.4 GHz Dipole Ant w2dBi (25)	DG-ANT-20DP-BG	2.4 GHz Dipole Ant w2dBi	12/4/2017