

October 21, 2013

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products have a replacement model as shown on the table below. This letter is your notification of our product change.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Effective Date	Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	Closest Replacement Item	Replacement Model	MSRP
Oct. 10, 2013	ACC	2654883	I430-FLEX	AC FLEX CURRENT PROBE 3000A	3889434	I430-FLEXI-TF	449.95
Oct. 10, 2013	ACC	2654852	I430-FLEX-4pk	AC FLEX CURRENT PROBE 3000A 4 PACK	3889441	I430-FLEX-TF-4PK	1,449.95

Important Note:

Minimum Advertised Price (MAP) policy does not apply to obsolete products, therefore it is Fluke's expectation that Distributors with inventory on-hand will make their best effort to sell the Products affected by this obsolescence notification.

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 11/20/13 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

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Regards

Luis A. Katz
 Sr. NA Sales Operations Manager
 Fluke Corporation