

EFFECTIVE IMMEDIATELY

January 23, 2017

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products have a replacement model as shown on the table below. This letter is your notification of our product change.

NOTE: These items are on the February 1, 2017 price list recently sent to you. Please mark them as obsolete.

Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	UPC	Replacement Item	Replacement Model	MSRP
FPQ	1615345	FLUKE-43B/003	POWER QUALITY ANALYZER, USA	0 95969 10624 5	2584181 or 4755829	FLUKE-345 or Fluke-125B/NA	

Stock Rotation Policy:

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 2/22/17 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz
 Sr. NA Sales Operations Manager
 Fluke Corporation