



Worldwide Product Announcement and Product End-of-Life Notification

Announcing New Global Accessory Kits for MultiConnect[®] rCell 100 Series Cellular Routers (MTR-H5-xx Models)

Date: July 20, 2015

I. Summary

MultiTech announces new models of the [MultiConnect[®] rCell](#) 100 Series cellular routers that will now provide the US, EU and GB power blades in the Accessory Kit for the MTR-H5-B07-xx, MTR-H5-B08-US and MTR-H5-B09-xx bundled models, creating a global accessory kit SKU for each MTR-H5-xx variant thereby reducing SKUs and ordering complexity.

The [MultiConnect[®] rCell](#) 100 Series of cellular routers are a part of MultiTech's comprehensive portfolio of cellular connectivity products optimized for M2M (machine-to-machine) communications. With DeviceHQ™, a powerful remote device management platform active on all MultiConnect rCell 100 Series routers, truck rolls are a thing of the past! Optimizing efficiency and providing the most compelling return on investment to our customers.

The MultiConnect rCell 100 Series of cellular routers also offers a shared design approach across all major cellular technologies, and a long and stable lifecycle, all important considerations for M2M applications.

II. Key Features

- 3G Frequency Bands: 800/850/900/AWS1700/1900/2100 MHz
- 2G Frequency Bands: 850/900/1800/1900 MHz
- Fully certified and carrier-approved
- Download speeds up to 21.0 Mbps; upload speeds up to 5.76 Mbps
- Ethernet and Serial connectors
- SMA antenna connectors
- Models with GPS connectivity
- Desktop or panel mounting
- Two-year warranty, upgradeable to five years

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III. New Ordering Part Numbers

Ordering Part Number	Description	Region
MTR-H5-B07-US-EU-GB	HSPA+ Router w/US/EU/UK Accessory Kit	US, EU & UK
MTR-H5-B08-US-EU-GB	HSPA+ Router w/GPS & US/EU/UK Accessory Kit	US, EU & UK
MTR-H5-B09-US-EU-GB	HSPA+ Router w/Wi-Fi & US/EU/UK Accessory Kit	US, EU & UK

MTR-H5-xx models are encryption items. U.S. Export Administration Regulations have special restrictions on the export of encryption items; please refer to these regulations. Any export of commodities, technology, or software must be exported from the United States in accordance with the Export Administration Regulations. Export or diversion contrary to U.S. law is prohibited.

Product specifications are subject to change without notice.

IV. End-of-Life (EOL) Part Numbers – Effective Immediately

The new ordering part numbers in Section III replace the following models.

EOL Ordering Part Number	Description	UPC
MTR-H5-B07-US	HSPA+ Router w/US Accessory Kit	789407355080
MTR-H5-B07-EU	HSPA+ Router w/EU Accessory Kit	789407355127
MTR-H5-B07-GB	HSPA+ Router w/UK Accessory Kit	789407355110
MTR-H5-B08-US	HSPA+ Router w/GPS & US Accessory Kit	789407358111
MTR-H5-B09-US	HSPA+ Router w/Wi-Fi & US Accessory Kit	789407355158
MTR-H5-B09-EU	HSPA+ Router w/Wi-Fi & EU Accessory Kit	789407355172
MTR-H5-B09-GB	HSPA+ Router w/Wi-Fi & UK Accessory Kit	789407355165

V. Warranty and Support

Two-Year Product Warranty

All MultiTech products include a two-year warranty that includes on-line technical support, 24-hour website support and ftp support.

Extended Warranty Services

To give your customers peace-of-mind and protect their investment, our Extended Warranty Service Plans ensure MultiTech products are covered for one-, two-, or three-years beyond the two-year manufacturer's warranty.

New Extended Warranty Options:

New Ordering Part Number	Description	Region
EW1- MTR-H5-B07-US-EU-GB	One-year extended warranty (Three year total)	Global
EW2- MTR-H5-B07-US-EU-GB	Two-year extended warranty (Four year total)	Global
EW3- MTR-H5-B07-US-EU-GB	Three-year extended warranty (Five year total)	Global
EW1-MTR-H5-B08-US-EU-GB	One-year extended warranty (Three year total)	Global
EW2-MTR-H5-B08-US-EU-GB	Two-year extended warranty (Four year total)	Global
EW3-MTR-H5-B08-US-EU-GB	Three-year extended warranty (Five year total)	Global
EW1- MTR-H5-B09-US-EU-GB	One-year extended warranty (Three year total)	Global
EW2- MTR-H5-B09-US-EU-GB	Two-year extended warranty (Four year total)	Global
EW3- MTR-H5-B09-US-EU-GB	Three-year extended warranty (Five year total)	Global

Extended Warranty + Overnight Replacement Service

U.S. customers interested in purchasing extended warranty + overnight replacement service for these new ordering part numbers should contact MultiTech customer service at cservice@multitech.com for a quote.

End-of-Life (EOL) Extended Warranties – Effective Immediately:

EOL Ordering Part Number	Description
EW1-MTR-H5-B07-US	One-year extended warranty (Three year total)
EW2-MTR-H5-B07-US	Two-year extended warranty (Four year total)
EW3-MTR-H5-B07-US	Three-year extended warranty (Five year total)
EN1-MTR-H5-B07-US	One-year extended warranty and three-year overnight replacement (Three-year total)
EN2-MTR-H5-B07-US	Two-year extended warranty and four-year overnight replacement (Four-year total)
EN3-MTR-H5-B07-US	Three-year extended warranty and five-year overnight replacement (Five-year total)
EW1-MTR-H5-B07-EU	One-year extended warranty (Three year total)
EW2-MTR-H5-B07-EU	Two-year extended warranty (Four year total)
EW3-MTR-H5-B07-EU	Three-year extended warranty (Five year total)
EW1 MTR-H5-B07-GB	One-year extended warranty (Three year total)

EOL Ordering Part Number	Description
EW2-MTR-H5-B07-GB	Two-year extended warranty (Four year total)
EW3-MTR-H5-B07-GB	Three-year extended warranty (Five year total)
EW1-MTR-H5-B08-US	One-year extended warranty (Three year total)
EW2-MTR-H5-B08-US	Two-year extended warranty (Four year total)
EW3-MTR-H5-B08-US	Three-year extended warranty (Five year total)
EN1-MTR-H5-B08-US	One-year extended warranty and three-year overnight replacement (Three-year total)
EN2-MTR-H5-B08-US	Two-year extended warranty and four-year overnight replacement (Four-year total)
EN3-MTR-H5-B08-US	Three-year extended warranty and five-year overnight replacement (Five-year total)
EW1-MTR-H5-B09-US	One-year extended warranty (Three year total)
EW2-MTR-H5-B09-US	Two-year extended warranty (Four year total)
EW3-MTR-H5-B09-US	Three-year extended warranty (Five year total)
EN1-MTR-H5-B09-US	One-year extended warranty and three-year overnight replacement (Three-year total)
EN2-MTR-H5-B09-US	Two-year extended warranty and four-year overnight replacement (Four-year total)
EN3-MTR-H5-B09-US	Three-year extended warranty and five-year overnight replacement (Five-year total)
EW1-MTR-H5-B09-EU	One-year extended warranty (Three year total)
EW2-MTR-H5-B09-EU	Two-year extended warranty (Four year total)
EW3-MTR-H5-B09-EU	Three-year extended warranty (Five year total)
EW1-MTR-H5-B09-GB	One-year extended warranty (Three year total)
EW2-MTR-H5-B09-GB	Two-year extended warranty (Four year total)
EW3-MTR-H5-B09-GB	Three-year extended warranty (Five year total)

VI. Existing Inventory

MultiTech's inventory of the EOL models has been depleted, and the new MTR-H5-B07-US-EU-GB, MTR-H5-B08-US-EU-GB, and MTR-H5-B09-US-EU-GB ordering part numbers are now released. As you sell-through your inventory of the existing models, please begin transitioning to the new ordering part numbers. This strategy eliminates the need for stock rotation and eliminates the possibility of excess inventory of the existing MultiConnect rCell ordering part numbers.

VII. Suggested Action Plan

To help facilitate the launch of the new MultiConnect rCell bundled models, we recommend the following actions be taken:

- Continue to accept orders for the existing MTR-H5-xx-xx models until your inventory is depleted.
- Transition stocking orders to the new ordering part numbers for the MultiConnect rCell, MTR-H5-B07-xx, MTR-H5-B08-xx, and MTR-H5-B09-xx models.
- Forward this announcement to others within your organization who are actively involved in the sale or support of cellular routers.
- Ensure that the new order model part numbers for the new MultiConnect rCell cellular routers are loaded in your system.
- Begin to notify your customers of this change in ordering part numbers.
- As your inventory is depleted, update all sales tools, website content, and collateral to reflect the new ordering part numbers.

VIII. Additional Information

If you have any questions or require additional information on this Product Announcement/End-of-Life Notification, please contact your MultiTech sales representative:

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