

Honeywell Sensing and Internet of Things

9680 Old Bailes Road
Fort Mill, SC, 29707

February 19, 2018

< Customer FSE First Name> < Customer FSE Last Name>
< Cust Name>
<Customer Address (1st Line)>
< Customer City>, < Customer State Abbr> < Customer Zipcode>
< Customer Country Desc>

Dear < Customer FSE Last Name>,

Re: Honeywell Announces Obsolescence of its Infrared Sensors and Last Time Buy

Due to the obsolescence of existing Infrared Sensor starting material and the phase out of processing equipment, **effective May 31, 2018** Honeywell Sensing and Internet of Things (SIoT) will stop taking orders for its Infrared Sensors. Honeywell values its customers and realizes that incorporating infrared sensors from another manufacturer into their applications may require transition time. Thus, Honeywell will facilitate a Last Time Buy from customers to help ease that transition.

LAST TIME BUY

The volume of starting material for the infrared sensors is limited. We encourage customers to place their Last Time Buy orders quickly to gain priority in the allocation of the remaining raw material and before Honeywell's final supply of starting material is depleted.

- **Phase 1: Last Time Buy – Current Pricing:** Honeywell will accept Infrared Sensor orders at the current published price from February 19 through March 11, 2018.
- **Phase 2: Last Time Buy – Higher Pricing:** From March 12 through May 31, 2018, Honeywell will accept orders at the higher Infrared Sensor price scheduled to take effect March 12, 2018 unless otherwise agreed to in writing by Honeywell.
- **Phase 3: Last Time Buy – Extended Pricing:** Orders that come in after May 31, 2018 may not be accepted as Honeywell will begin to decommission equipment. Orders placed after May 31, 2018 will be reviewed on a case-by-case basis and, if accepted, will require the customer to incur a substantially higher price than the March 12, 2018 published price.

Delivery note: Products need to be requested for delivery by December 31, 2018 or sooner. Depending on the overall quantity of orders received, Honeywell reserves the right to deliver some orders in 2019.

AFFECTED SERIES

See below.

AFFECTED PART NUMBERS

See separate Excel spreadsheet for a comprehensive list of affected part numbers.

REGIONS AFFECTED

Asia Pacific; Europe, Middle East, Africa; Greater China; Latin America; North America

If you have questions, contact your Honeywell Sales Consultant, Honeywell Sales Representative, or Regional Product Manager.



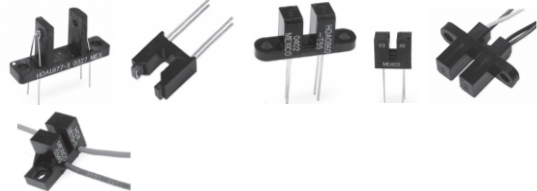







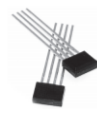
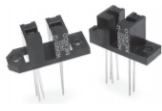
- Global: Stephan Bork, Global Product Marketing Manager, stephan.bork@honeywell.com, +1-214-707-5719
- North America: Linda Welch, Product Marketing Specialist, linda.welch@honeywell.com, +1-972-948-5624
- EMEA: Luca Bernabei, Product Specialist, luca.bernabei@honeywell.com, +44 1698 481104
- Greater China: Gu Bin, Product Marketing Specialist, bin.gu@honeywell.com, 862180387423
- APAC: Sreekanth S, Product Marketing Manager, s.sreekanth@honeywell.com, +912066039400

Best regards,

Stephan Bork

Stephan Bork
Global Product Marketing Manager
Honeywell Sensing and Internet of Things

Affected Series

| | | |
|--|---|--|
| Reflective Sensors | HLC1395, HOA0149, HOA1180, HOA1397, HOA1405, HOA2498 |  |
| Low Light Rejection Phototransistors | SDP8475-201, SDP8476-201 |  |
| Transmissive Sensors | HOA1877, HOA0825, HOA086X, HOA1879, HOA1882, HOA088X, HOA1870 |  |
| Optoschmitt Detectors | SD5600, SD5610, SD5620, SD5630, SDP8600, SDP8610, HOA096X/ HOA097X, HOA696X/HOA697X, HOA698X/HOA699X, HOA7720/HOA7730 |  |
| Photodarlington Detectors | SD1410(L), SD2410, SD3410, SD5410, SDP8105, SDP8106 |  |
| Photodiode Detectors | SD2420, SD5421, SDP8276, SD1420(L), SMD2420 |  |
| Emitters – Metal Package | SE1450(L), SE1470(L), SE2460, SE2470, SE3455, SE3470, SE5455, SE5470 |  |
| Emitters – Plastic & Ceramic Package | SEP8505, SEP8506, SEP8705, SEP8706, SEP8736, SME2470 |  |
| Phototransistors - Metal Package | SD1440(L), SD2440, SD3443, SD5443, SD5491 |  |
| Phototransistors - Plastic & Ceramic Package | SDP8405, SDP8406, SDP8436, SMD2440 |  |
| Encoder Detectors | HLC2701, HLC2705 |  |
| Transmissive Encoders | HOA0901, HOA0902 |  |



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Warranty/Remedy

Honeywell warrants goods of its manufacture as being free of defective materials and faulty workmanship during the applicable warranty period. Honeywell's standard product warranty applies unless agreed to otherwise by Honeywell in writing; please refer to your order acknowledgement or consult your local sales office for specific warranty details. If warranted goods are returned to Honeywell during the period of coverage, Honeywell will repair or replace, at its option, without charge those items that Honeywell, in its sole discretion, finds defective. If Honeywell is unable to repair or replace the goods, it will provide a credit for the impacted goods. **The foregoing is buyer's sole remedy and is in lieu of all other warranties, expressed or implied, including those of merchantability and fitness for a particular purpose. In no event shall Honeywell be liable for consequential, special, or indirect damages.**