

EFFECTIVE IMMEDIATELY

November 7, 2016

Dear Fluke Distributor:

The following distribution Products are being phased out effective immediately. Some of these products have a replacement model as shown on the table below. This letter is your notification of our product change. PLEASE INFORM ALL RELEVANT PERSONNEL WITHIN YOUR ORGANIZATION.

Product Family	Obsolete Item Number	Obsolete Model	Obsolete Description	UPC	Replacement Item	Replacement Model	MSRP
AMP	3475011	WT-10	PEN TYPE PH METER	0 95969 49925 5	N/A	N/A	
PTOOL	4750261	FLUKE-154	HART CALIBRATION ASSISTANT, US	0 95969 81354 9	4805616	Fluke-154 US/CAN	

**Stock Rotation Policy:**

Fluke will allow distributors with inventory on-hand of the products affected by this notification to stock rotate the units until 12/7/16 if the conditions below are satisfied.

1. A new order equal to the minimum re-order or the return dollar amount, whichever is greater, is placed with Fluke at the time of return. Promotional orders or orders placed prior to the RMA request will not be considered as offsetting; and
2. Fluke has given prior approval for the return of such Products; and
3. The products were purchased no more than one (1) year before return date; and
4. Products are in new condition and in its original packaging.

Should you have any questions regarding this notice, please contact your Fluke Sales Manager.

Regards

Luis A. Katz  
Sr. NA Sales Operations Manager  
Fluke Corporation