



The World's Sixth Sense™

December 11, 2017

Dear valued FLIR partner:

Subject: **FLIR E40/50/60 Discontinuance**

Effective immediately, please be advised that the FLIR E40/50/60 and Bx variants have been officially discontinued by FLIR. To help ease the transition for our partners and customers, FLIR will offer the new **FLIR E75 at the reduced price of \$4,999!** This low price will be available through December 31, 2017.

Regrettably, due to component availability issues we are unable to fulfill open orders for the FLIR E60. Therefore, we must cancel all outstanding orders for the FLIR E60. Please note that FLIR does have a limited supply of FLIR E40 and FLIR E50's remaining in stock. However, when stock is depleted we will be unable to manufacture additional units.

We apologize for any inconvenience. Thank you for your continued business.

Sincerely yours,

Don Turano

Don Turano
Vice President Sales, Americas